

Questionnaire Equipment Selection Process

The following questions can help guide you in the equipment selection process. Keith applications specialists are available to provide assistance in evaluating your alternatives and balancing your performance requirements with the other needs of your business.

Process Questions

- What are the starting physical and chemical properties of your product?
- What are your known load dimensions, including product, supports, boats, etc.?
- What are your key process control parameters?
- What process chemistry must be compatible with the equipment?
- What are the desired ending physical and chemical properties of your product?
- What kind and quantity of emissions will occur?
- What special considerations are you aware of that may affect the success of your process?

Production Questions

- What is your intended schedule for equipment operation?
- What are your production volume requirements based on this schedule?
- How will your product be loaded and unloaded?
- Do you have any specific hardware and software requirements?
- What physical space and weight limitations may apply to the installation?
- What sources of heating energy do you have available in what quantities?
- What special considerations are you aware of that may affect production success?

Business Questions

- What are your project schedule requirements?
- Have you developed a project budget and determined key payback performances?
- Who will serve on your project team, and what are their specific responsibilities?
- Who will make intermediate and final approvals on the project?
- Are you aware of any special business considerations that may affect project success?